

FREE Government Contracting Courses and Seminars

In our **FREE** training seminars you will learn techniques to **tap into the profitable federal, state, and local government markets**. Our instructors have extensive experience in government contracting and are familiar with the latest contracting laws and regulations.

Register online at **www.TheFTC.org** or call **866.382.7822** toll-free.

Bay Area July - September 2010

July 13 - 9:00 am to 12:00 pm

SBA's 8(a) Business Development Program
Contra Costa Small Business Development Center (SBDC)
300 Ellinwood
Pleasant Hill, CA 94523

July 20 - 9:00 am to 12:00 pm

Responding to RFPs (Request for Proposal)
Alameda County Public Works Agency
951 Turner Court
Hayward, CA 94545

July 29 - 9:00 am to 12:00 pm

SBA's 8(a) Business Development Program
City of Union City
34009 Alvarado Niles Road
Union City, CA 94587

August 17 - 9:00 am to 12:00 pm

Responding to RFPs (Request for Proposal)
San Francisco Small Business Development Center (SBDC)
455 Market Street, 6th Floor
San Francisco, CA 94105

August 19 - 9:00 am to 12:00 pm

Marketing to Government
Alameda County Conference Center
125 12th Street, 4th Floor
Oakland, CA 94607

August 24 - 1:00 pm to 4:00 pm

Government Subcontracting
Solano College Small Business Development Center (SBDC)
360 Campus Lane, Suite 102
Fairfield, CA 94534

August 26 - 1:00 pm to 4:00 pm

Getting Started with Government Contracting
Silicon Valley Small Business Development Center (SBDC)
100 East Santa Clara Street (at Third Street), First Floor
San Jose, CA 95113

September 14 - 9:00 am to 12:00 pm

Responding to RFPs (Request for Proposal)
Contra Costa Small Business Development Center (SBDC)
300 Ellinwood
Pleasant Hill, CA 94523

September 16 - 9:00 am to 12:00 pm

Project Management
Alameda County Public Works Agency
951 Turner Court
Hayward, CA 94545

September 21 - 1:00 pm to 4:00 pm

Introduction to Federal Contracting
Silicon Valley Small Business Development Center (SBDC)
100 East Santa Clara Street (at Third Street), First Floor
San Jose, CA 95113

September 23 - 9:00 am to 12:00 pm

Getting Started with Government Contracting
City of Union City
34009 Alvarado Niles Road
Union City, CA 94587